

## **Business Growth Consultant (BGC)**

1099 Independent Contractor - Recurring Revenue - 15% of All Closed Sales

Hill Country Coders is expanding across the United States and we're looking for driven, relationship-focused Business Growth Consultants to represent a powerful ecosystem of business solutions:

- Hill Country Coders – Digital marketing, web development, SEO, and growth strategy
- Fun Intended – All-in-one employee engagement and retention platform
- Contractor Controller – Contractor payroll, ticketing, and workforce management
- What's Next Please? – Staff-on-demand workforce solutions

If you're confident in your ability to build relationships, identify opportunity, and close high-value B2B deals, this role offers significant earning potential and true ownership of your territory.

### **What You'll Do**

- Own and develop a defined territory within your city
- Identify and prospect local businesses across industries
- Conduct in-person and virtual discovery meetings
- Present tailored solutions using provided sales materials and tablet tools
- Collaborate with your assigned research assistant for lead intelligence and competitive insights
- Transition clients seamlessly to internal project teams after sale

You will represent a full business growth ecosystem, allowing you to solve real problems in marketing, employee retention, staffing, payroll systems, and operational efficiency.

### **Compensation**

- 1099 independent contractor position
- 15% commission on all closed sales
- No cap on earnings
- Residual opportunity where applicable
- Tablet and professional sales materials provided
- Dedicated research assistant to support lead qualification and preparation

This is a performance-driven opportunity designed for individuals who want control over their income.

## **Ideal Candidate**

- Proven experience in B2B sales, business consulting, or marketing sales
- Strong closing ability and comfort with commission-only structure
- Self-motivated and disciplined with territory management
- Confident presenter who can sell value, not just price
- Comfortable working independently while collaborating with internal teams
- Familiar with the business landscape in your territory

## **Why This Role Is Different**

You are not selling a single product. You are offering business owners integrated solutions that directly impact revenue, retention, operations, and long-term growth.

With research support, professional sales tools, and a strong brand ecosystem behind you, your focus stays where it should be: building relationships and closing deals.

## **Who This Is For**

- Experienced sales professionals ready to scale their earnings
- Former agency reps, SaaS sales reps, or business consultants
- Entrepreneurs looking for high-upside commission opportunities
- Professionals who want ownership without corporate limitations

If you are ready to build your own territory and earn 15% of every deal you close, we want to talk.

Click [here](#) to apply.

Hill Country Coders

Discover. Plan. Build. Do